



# How KIMISUITE Helps Hotels Become Independent from Booking.com



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*KIMISUITE introduces a unified platform that empowers hotels to reduce reliance on third-party booking platforms and build stronger direct customer relationships.*

The reliance on online travel platforms like [Booking.com](#) has become a growing challenge for many hotels. High commissions, limited customer ownership, and reduced brand control are pushing businesses to search for alternatives.

KIMISUITE introduces a modern, cloud-based platform designed to help hotels take back control of their digital infrastructure and significantly increase direct bookings.

## More Direct Bookings – Less Dependency

KIMISUITE combines website, booking engine, channel manager, and CRM into one unified platform. Hotels can:

1. generate commission-free direct bookings
2. manage all distribution channels in one place
3. build and maintain direct relationships with guests

By integrating with platforms like [Booking.com](#) and Airbnb, hotels maintain visibility while strategically shifting focus toward direct bookings.

## One System Instead of Many

Hotels often rely on multiple disconnected tools. KIMISUITE unifies all essential operations:

1. Booking management & PMS
2. Channel manager for availability synchronization
3. CRM for customers, invoices, and offers
4. Automation of daily processes and communication

The result: reduced complexity, lower costs, and full operational control.

## Digital Independence as a Competitive Advantage

With KIMISUITE, hotels can strengthen their brand, regain direct access to their customers, and reduce dependency on third-party platforms.

“Our mission is to give hotels back control over their digital future,” says KIMISUITE.

## About KIMISUITE

KIMISUITE is a modular SaaS platform for business digitalization and automation. With over 20 years of experience, it helps hotels and various industries optimize operations and drive sustainable growth.

Learn more: <https://kimisuite.com>

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