

Telefónica Tech positions acens as a specialist center for AWS



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continues to expand its portfolio of AWS professional services. Now, acens is a pure Center of Competence (CoE) for AWS in Telefónica Tech. part of Telefónica Tech is composed of a group of expert professionals from Telefónica Tech, who will apply the best practices recommended by AWS, to offer customers a fast, secure transition to the cloud and a continuous evolution of their environments on AWS.

“Our value proposition is aimed at helping companies in the transition and adoption of Cloud Services, through a portfolio of solutions and advice that allow these to be achieved in a satisfactory manner from a technical and economic point of view, regardless of the degree of customer’s maturity, in each of the project’s phases: Consulting, Design, Execution and Optimization. With the security of being accompanied by a trusted, experienced and highly qualified Partner,” says Ricardo de la Cruz, Innovation Director at acens.

Likewise, the professional specialization of the acens team in AWS technologies, which has been joined by new highly qualified profiles, with experience and certification at the highest standards, will progressively increase from the current 25% to 80% over the coming months. Practically the entire company is currently immersed in AWS academic and practical training, which will lead to the appropriate certifications.

acens part of Telefónica Tech is a pioneer in the development of Cloud solutions with 25 years’ experience and has been part of Telefónica since 2011. Its extensive experience and comprehensive portfolio offers the following services to SMEs in Spain with Private, Hybrid and Public Cloud services. Within the latter, the following professional services stand out:

The history of collaboration between Telefónica Tech and AWS dates back to 2018. With the agreement signed last February, Telefónica Tech can not only be an AWS cloud provider, but also drive the digital

transformation of the business world with additional services and innovation. This agreement strengthens its relationships in the Cloud market and allows it to advance in its strategy of becoming a technology hub in southern Europe, with differentiating and innovative proposals.

In fact, Telefónica Tech was the first AWS partner in Spain to obtain the Security Competency in 2020. This competency qualifies the company as a partner with abilities for adoption, development and implementation in cloud security projects in AWS environments.

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