

Volkswagen Group delivers 45 percent more all-electric vehicles in first 9 months



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all-electric vehicles (BEVs) were handed over to customers from January to September, compared to 366,600 in the prior year period

- BEV share of total deliveries increased to 7.9 percent (Jan-Sep 2022: 6.1 percent), reaching 9.0 percent in Q3 (Q3 2022: 6.8 percent)
- Europe remained key driver of Volkswagen Group's electrification strategy with an increase of 61 percent to 341,100 BEVs (Jan-Sep 2022: 211,900), USA up 74 percent to 50,300 BEVs (Jan-Sep 2022: 28,900), China 4 percent above prior year level with 117,100 BEVs (Jan-Sep 2022: 112,700)
- Hildegard Wortmann, member of the Group's Extended Executive Committee for Sales:

We showed a good overall performance in our all-electric deliveries with a global increase of 45 percent in the first nine months. Despite the current general reluctance in the European market to buy battery-powered vehicles, we gained market share and remained market leader in this segment. However, our order intake is below our ambitious targets due to the lower than expected overall market trend.

The Volkswagen Group has systematically continued its transformation in the first nine months of 2023. All-electric deliveries increased by 45 percent to 531,500 vehicles globally, raising the BEV share of total deliveries to 7.9 percent after 6.1 percent in the prior year period. In the third quarter alone, the BEV share climbed to 9.0 percent compared to 6.8 percent one year ago. From January to September, Europe remained the key growth driver with an increase of 61 percent to 341,100 vehicles. BEV deliveries jumped 74 percent to 50,300 units in the USA and surpassed prior year levels in China with an increase of 4 percent to 117,100 units.

64 percent of the Group's BEV deliveries went to its home region Europe, followed by China with 22 percent and the USA with 10 percent. 4 percent

went to other markets.

The Volkswagen Passenger Cars brand delivered 273,000 all-electric vehicles by the end of September, slightly more than half of all BEVs of the Group. It was followed by Audi with 123,000 vehicles (group share 23 percent), ŠKODA with 54,400 vehicles (group share 10 percent), SEAT/CUPRA with 32,300 vehicles (group share 6 percent), Porsche with 27,900 vehicles (group share 5 percent) and Volkswagen Commercial Vehicles with 19,600 vehicles (group share 4 percent).

The most successful BEV models in the first nine months of 2023 were:

Volkswagen ID.4/ID.5 162,100

Audi Q4 e-tron (incl. Sportback) 77,900

ŠKODA Enyaq iV (incl. Coupé) 54,400

Audi Q8 e-tron (incl. Sportback) 21,800

Volkswagen Group – Deliveries of battery-electric vehicles (BEV) to customers

| Deliveries to | Jan. - Jun. | Jan. - Jun. | Delta (%) | Jul. – Sep. | Jul. – Sep. | Delta (%) | Jan. - Sep. | Jan. - Sep. | Delta (%) |

| Europe | 217,100 | 128,900 | +68.5 | 124,000 | 83,100 | +49.2 | 341,100 | 211,900 | +60.9 |

| USA | 29,800 | 17,000 | +75.5 | 20,500 | 12,000 | +71.1 | 50,300 | 28,900 | +73.7 |

| China | 62,400 | 63,500 | -1.6 | 54,700 | 49,200 | +11.0 | 117,100 | 112,700 | +3.9 |

| Rest of world | 12,300 | 7,900 | +55.3 | 10,800 | 5,100 | +111.7 | 23,100 | 13,000 | +77.4 |

| Worldwide | 321,600 | 217,200 | +48.1 | 209,900 | 149,400 | +40.5 | 531,500 | 366,600 | +45.0 |

customers by brands | Jan. - Jun. | Jan. - Jun. | Delta (%) | Jul. – Sep. | Jul. – Sep. | Delta (%) | Jan. - Sep. | Jan. - Sep. | Delta (%) |

| Brand Group Core | 227,300 | 147,500 | +54.1 | 152,100 | 115,800 | +31.3 | 379,400 | 263,300 | +44.1 |

Passenger Cars | 164,800 | 115,900 | +42.2 | 108,200 | 91,200 | +18.7 |
 273,000 | 207,100 | +31.8 |
 | ŠKODA | 31,300 | 22,200 | +41.0 | 23,100 | 14,700 | +57.5 | 54,400 |
 36,900 | +47.6 |
 | SEAT/CUPRA | 18,900 | 8,300 | +128.7 | 13,500 | 9,300 | +44.5 | 32,300 |
 17,600 | +84.1 |
 Commercial Vehicles | 12,300 | 1,100 | +998.6 | 7,300 | 600 | +1.094.3 |
 19,600 | 1,700 | +1.032.3 |
 | Brand Group Progressive | 75,600 | 50,000 | +51.2 | 47,400 | 27,000 |
 +75.8 | 123,000 | 77,000 | +59.8 |
 | Audi | 75,600 | 50,000 | +51.2 | 47,400 | 27,000 | +75.8 | 123,000 |
 77,000 | +59.8 |
 | Lamborghini/Bentley | - | - | - | - | - | - | - | - | - |
 | Brand Group | 18,000 | 18,900 | -4.7 | 9,900 | 6,200 | +59.7 | 27,900 |
 25,100 | +11.2 |
 | Porsche | 18,000 | 18,900 | -4.7 | 9,900 | 6,200 | +59.7 | 27,900 | 25,100 |
 +11.2 |
 | Brand Group Trucks | 600 | 800 | -22.8 | 500 | 400 | +29.4 | 1,200 | 1,300 |
 -5.7 |
 | MAN | 400 | 540 | -26.2 | 280 | 170 | +63.3 | 670 | 710 | -4.8 |
 Truck & Bus | 40 | 100 | -65.0 | 10 | 80 | -93.9 | 40 | 190 | -77.8 |
 | Scania | 150 | 90 | +62.9 | 40 | 60 | -24.1 | 190 | 150 | +28.6 |
 | Navistar | 70 | 110 | -36.4 | 210 | 100 | +101.9 | 280 | 210 | +30.5 |
 (total) | 321,600 | 217,200 | +48.1 | 209,900 | 149,400 | +40.5 | 531,500 |
 366,600 | +45.0 |

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